

> 2012 LOCAL ENTERTAINMENT DOLLAR VOLUME CONTRACT RATES (FILM)

Local Entertainment rates are available to local movie exhibitors, for theatre directory advertising, and depending on ad content. Contracts must be signed in advance of publication to receive discounts. Open rates apply until a contract is signed.

- Rates below apply to Local Entertainment advertising in standard ROP sections and Pacific Northwest magazine. Separate contracts may be required to earn discounts on other products.

- Rates are noncommissionable except where noted.

- All net advertising dollars spent in a 12-month period with The Seattle Times will apply toward the fulfillment of this contract except postage costs for direct mail advertising, legal and late payment fees and where otherwise noted.

- Zone advertising is available Monday, Wednesday, Thursday and Friday in The Seattle Times. Advertising space is limited. Zone editions do not run on most major holidays.

- Color discount is based on signed dollar volume contract level. Discounts apply to full-run and zone color only. Pacific Northwest magazine, Comics, custom preprint and banner page color are excluded.

RATES PER COLUMN INCH

COLOR DISCOUNT

Net Annual Dollar Volume Expenditure	Pacific Northwest Magazine		Pacific Northwest Magazine				COLOR DISCOUNT			
	Sunday	Weekday	(Noncomm.)	(Comm.)	North Zone	South Zone	East Zone	Metro Zone		
Open	\$306.10	\$233.80	\$195.30	\$229.80	\$38.60	\$67.70	\$72.20	\$129.15		-
\$5,000	230.50	192.70	166.00	195.30	31.80	57.45	61.65	104.75		-
\$10,000	212.90	175.70	159.90	188.15	29.80	50.70	54.50	96.25		-
\$15,000	207.95	171.50	158.20	186.15	29.65	50.45	54.15	95.70		-
\$25,000	205.45	167.30	156.55	184.20	29.50	50.15	53.85	95.20		-
\$50,000	200.45	163.10	153.30	180.35	29.10	48.85	52.55	92.70		-
\$100,000	197.25	160.10	149.95	176.45	28.90	48.70	52.30	92.40	5%	